

Message Text

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PAGE 01 TEHRAN 04214 040832Z
ACTION NEA-07

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C O N F I D E N T I A L TEHRAN 04214

LIMDIS

NOFORN

E.O. 11652: GDS
TAGS: SOPN, IR
SUBJ: JAMES LINEN'S LATEST UNDERTAKING

1. FORMER TIME-LIFE PUBLISHER JAMES LINEN STOPPED IN TO
DESCRIBE A NEW PROJECT HE IS UNDERTAKING ON BEHALF OF THE GOI.
IN SUM, IT HAS TO DO WITH IMPROVING THE IMAGE OF IRAN IN THE
U.S.

2. ACCORDING TO LINEN, HE HAS A CONTRACT WITH THE GOI MINISTRY
OF INFORMATION TO PRESENT QUOTE A DETAILED PLAN DESIGNED TO
ENHANCE AND MORE ACCURATELY PROJECT THE IMAGE OF IRAN IN THE
UNITED STATES UNQUOTE. LINEN, PRELIMINARILY, HAS PROVIDED
THE PRIME MINISTER WITH A REPORT ON WHY AMERICAN MEDIA ARE
GENERALLY CRITICAL OF THE IRANIAN GOVERNMENT. HE DOUBTS
WHETHER MUCH CAN BE DONE TO CHANGE THIS STATE OF AFFAIRS IN
THE SHORT RUN BECAUSE OF AMERICAN JOURNALISM'S NEW SELF-
ASSIGNED ROLE AS QUOTE MISTRUSTFUL WATCHDOG UNQUOTE. HE
THINKS THERE EXIST QUOTE OTHER CHANNELS WHICH CAN...
BE DECISIVE IN CREATING ACCURATE AND INFORMED PERCEPTIONS
OF IRAN UNQUOTE.

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3. IN PRESENTING HIS PLAN, LINEN LAID OUT A SERIES OF
STEPS WHICH HE BELIEVES GOI SHOULD TAKE. THESE RANGE FROM
CULTURAL EXHIBITS TO ESTABLISHING AN IRAN INSTITUTE IN THE
U.S. THERE IS ALSO A FAIRLY EXTENSIVE PRESS PROGRAM ANTICIPATED,
BUT GOI VETOED LINEN'S PROPOSALS FOR A TELEVISION AND FILM
EFFORT.

4. AMBASSADOR SAID HE FELT GOI DID NEED ASSISTANCE IN PRESENTING ITS CASE BUT HOPED LINEN WOULD CONCENTRATE ON GETTING IRANIANS TO DO THEIR OWN JOB RATHER THAN UNDERTAKING THE WORK FOR THEM. LINEN SAID THAT WAS THEIR PLAN. WE ALSO RAISED QUESTION OF REGISTRATION UNDER FOREIGN AGENTS LAWS AND REGULATIONS. LINEN SAID HE DOUBTED THIS WAS NECESSARY BUT WOULD SEEK LEGAL ADVICE UPON HIS RETURN TO U.S.
SULLIVAN

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